

Ames & Gough  
8300 Greensboro Drive, Suite #980  
McLean, VA 22102

## News Release

### AMES & GOUGH APPOINTS TOM MARCHETTI AS EQUITY PARTNER

*For further information, contact:  
Dan Knise, 703-827-2277, or  
Al Modugno, 917-414-4569*

**WASHINGTON, DC**, January 28, 2014 – Ames & Gough, a leading insurance broker and risk management consultant specializing in serving design professionals, law firms, associations/nonprofits and other professional service firms, has appointed Tom Marchetti as an equity partner of the firm. The appointment brings to 10 the number of active partners of Ames & Gough, which was established in 1992 and serves clients throughout the U.S.

“As Ames & Gough continues to expand beyond our traditional strengths in serving design professionals and law firms, Tom has led the growth of our association/nonprofit practice and contributed to our success in several other areas,” said Dan Knise, president and CEO, Ames & Gough. “His strong commitment to service reflects our client-first focus and will serve him well as he joins our leadership team and helps guide the firm into the future.”

Based in the Ames & Gough McLean, Virginia office, Mr. Marchetti, who also holds the title of vice president, leads the firm’s practice serving associations and nonprofits, along with additional responsibilities for client service and business development. Since joining the firm as a client executive in 2010, he has been instrumental in working with the Ames & Gough property/casualty operation to expand the firm’s capabilities and broaden its expertise in areas such as builders risk, property insurance, and workers’ compensation. He was promoted to assistant vice president in 2011 and to vice president last year.

Earlier in his career, Mr. Marchetti was with United Insurance Consultants (UIC), an insurance and risk management advisory firm in northern New Jersey, where he led the construction and real-estate team. In that role, he was a frequent speaker at industry events and developed specific expertise in advising clients on matters related to property and builders risk insurance, casualty insurance, and professional and management liability. A graduate of Wagner College, Mr. Marchetti earned the Construction Risk Insurance Specialist (CRIS) designation.

With 1,000 architects, engineering firms, and other construction professionals of all sizes as clients, Ames & Gough is the leading insurance brokerage and risk consulting firm serving the needs of these professionals. Ames & Gough also has established itself as a committed, superior resource for law firms and associations and nonprofit organizations in need of professional liability, management liability, and property/casualty insurance and risk management assistance. Established in 1992, the firm has offices in Boston, MA; Philadelphia, PA, and Washington, DC. Clients throughout the U.S. are served by a team of 30 professionals and staff located in the three offices. Visit the Ames & Gough Website at <http://www.amesgough.com/>.

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